
LETTER TO SHAREHOLDERS



TUAN SING HOLDINGS LIMITED

(Incorporated in the Republic of Singapore)

Registration No.: 196900130M

Directors:

Ong Beng Kheong (*Chairman*)
William Nursalim alias William Liem (*Chief Executive Officer*)
Choo Teow Huat Albert
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David Lee Kay Tuan
Michelle Liem Mei Fung
Neo Ban Chuan

Registered Office:

9 Oxley Rise
#03-02 The Oxley
Singapore 238697

21 March 2018

To: The Shareholders of Tuan Sing Holdings Limited

Dear Sir/Madam

1. INTRODUCTION

1.1 Background. We refer to:

- (a) the Notice of the 48th Annual General Meeting (“**AGM**”) of the Company dated 21 March 2018 (the “**Notice**”), accompanying the annual report for the financial year ended 31 December 2017, convening the 48th AGM of the Company to be held on 19 April 2018 (the “**2018 AGM**”); and
- (b) Ordinary Resolution No. 10 relating to the proposed renewal of the Share Purchase Mandate (as defined in paragraph 2.1 below), as proposed in the Notice.

1.2 Letter to Shareholders. The purpose of this Letter is to provide shareholders of the Company (“**Shareholders**”) with information relating to Ordinary Resolution No. 10 (set out in paragraphs 2.1 to 2.13), proposed in the Notice (the “**Proposal**”).

1.3 SGX-ST. The Singapore Exchange Securities Trading Limited (the “**SGX-ST**”) takes no responsibility for the accuracy of any statements or opinions made or reports contained in this Letter.

1.4 Advice to Shareholders. Shareholders who are in any doubt as to the course of action they should take should consult their solicitor, accountant, stockbroker, bank manager, or other professional advisers immediately.

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2. THE PROPOSED RENEWAL OF THE SHARE PURCHASE MANDATE

2.1 Background. Shareholders had approved a mandate (the “**2016 Share Purchase Mandate**”) to enable the Company to purchase or otherwise acquire its issued Shares at the extraordinary general meeting of the Company held on 29 April 2016 (the “**2016 EGM**”). The rationale for, the authority and limitations on, and the financial effects of, the 2016 Share Purchase Mandate were set out in the Circular to Shareholders dated 31 March 2016 and the Ordinary Resolution set out in the Notice of the 2016 EGM.

The 2016 Share Purchase Mandate was expressed to remain in force until (i) the date on which the next AGM of the Company is held or required by law to be held (when it will lapse unless it is renewed); or (ii) the date on which the Share Purchase is carried out to the full extent mandated, whichever is the earlier unless prior to that, it is varied or revoked by resolution of the Shareholders in general meeting.

The 2016 Share Purchase Mandate was renewed by Shareholders at the annual general meeting held on 26 April 2017 and would be expiring on the upcoming 2018 AGM. Accordingly, Shareholders’ approval is being sought for the renewal of the 2016 Share Purchase Mandate (the “**Share Purchase Mandate**”) at the 2018 AGM.

2.2 Rationale for the Share Purchase Mandate. The Share Purchase Mandate will provide the Company with the flexibility to undertake share purchases or acquisitions up to the 10% limit as described in paragraph 2.3.1 below at any time, subject to market conditions, during the period when the Share Purchase Mandate is in force. The rationale for the Company to undertake the Share Purchase is as follows:

- (a) in managing the business of the Company and its subsidiaries (collectively, the “**Group**”), management strives to increase Shareholders’ value by improving, *inter alia*, the return on equity (the “**ROE**”) of the Group. In addition to growth and expansion of the business, purchase or acquisition of Shares by the Company pursuant to the Share Purchase Mandate (the “**Share Purchase**”) may be considered as one of the ways through which the ROE of the Group may be enhanced;
- (b) the Share Purchase Mandate will provide the Company with greater flexibility in managing its funds and maximising returns to Shareholders. To the extent that the Company has surplus funds which are in excess of its financial requirements, taking into account its growth and expansion plans, the Share Purchase Mandate will facilitate the return of the excess cash and surplus funds to Shareholders in an expedient, effective and cost-efficient manner by way of purchasing its issued Shares at prices which are viewed as favourable;
- (c) Share Purchase may help mitigate short-term market volatility (by way of stabilising the supply and demand of its issued Shares), off-set the effects of short-term speculation, support the fundamental value of the issued Shares and bolster Shareholders’ confidence;
- (d) all things being equal, the Share Purchase will result in a lower number of issued Shares being used for the purpose of computing earnings per Share (“**EPS**”) and net tangible asset (“**NTA**”) per Share, if the purchased Shares are subsequently cancelled or during the period such Shares are held as treasury shares. Therefore, Share Purchase under the Share Purchase Mandate will improve the Company’s EPS and

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NTA per Share, which in turn is expected to have a positive impact on the fundamental value of its issued Shares; and

- (e) if the purchased Shares are held as treasury shares, the Company may have the opportunity to realise a potential gain if those Shares are sold at a higher price than the purchase price.

While the Share Purchase Mandate would authorise Share Purchase of up to a 10% limit during the period which the Share Purchase Mandate is in force, as referred to in paragraph 2.3.2 below, Shareholders should note that Share Purchase pursuant to the Share Purchase Mandate may not be carried out to the full 10% limit as authorised, and the purchase or acquisition of Shares would be made only as and when the Directors consider it to be in the best interests of the Company and in circumstances which they believe will not result in any material adverse effect to the financial condition of the Company or the Group as a whole, or result in the Company being delisted from the SGX-ST.

The Directors will use their best efforts to ensure that after a Share Purchase, the number of issued Shares remaining in the hands of the public will not fall to such a level as to cause market illiquidity or adversely affect the orderly trading and listing status of the Shares on the SGX-ST.

- 2.3 Authority and Limits on the Share Purchase Mandate.** The authority and limitations placed on Share Purchases by the Company under the proposed Share Purchase Mandate, if renewed at the 2018 AGM, are summarised below:

2.3.1 *Maximum Number of Shares*

Only Shares which are issued and fully paid-up may be purchased or acquired by the Company. In accordance with Rule 882 of the Listing Manual of the SGX-ST (the “**Listing Manual**”), the total number of Shares which may be purchased or acquired by the Company pursuant to the Share Purchase Mandate is limited to that number of Shares representing not more than 10% of the total number of issued Shares of the Company as at the date of the forthcoming AGM at which approval for the renewal of the Share Purchase Mandate is being sought. Any Shares which are held as treasury shares and subsidiary holdings will be disregarded for purposes of computing the 10% limit.

For illustrative purposes only, on the basis of 1,186,992,780 Shares in issue (excluding treasury shares and subsidiary holdings, if any) as at 6 March 2018, being the latest practicable date prior to the printing of this Letter (the “**Latest Practicable Date**”) and assuming no further Shares are issued on or prior to the 2018 AGM, not more than 118,699,278 Shares (representing 10% of the total number of issued Shares of the Company as at that date) may be purchased or acquired by the Company pursuant to the Share Purchase Mandate during the duration referred to in paragraph 2.3.2 below.

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2.3.2 *Duration of Authority*

Share Purchases may be made, at any time and from time to time, on and from the date of the 2018 AGM, at which the proposed renewal of the Share Purchase Mandate is to be approved, up to:

- (a) the date on which the next AGM of the Company is held or is required by law to be held;
- (b) the date on which the Share Purchases are carried out to the full extent mandated; or
- (c) the date on which the authority conferred by the Share Purchase Mandate is revoked or varied by the Shareholders in a general meeting,

whichever is the earliest.

The authority conferred on the Directors by the Share Purchase Mandate to purchase or acquire Shares, if renewed at the 2018 AGM, may be renewed at the next AGM or at an extraordinary general meeting of the Company to be convened immediately after the conclusion or adjournment of the next AGM.

2.3.3 *Manner of Share Purchase*

- (a) Share Purchase may be made by way of:
 - (i) on-market purchases (“**On-Market Purchases**”) effected on the SGX-ST on which the Shares may for the time being be listed or quoted, through one or more duly licensed dealers appointed by the Company for the purpose; and/or
 - (ii) off-market purchases (“**Off-Market Purchases**”) effected otherwise than on a stock exchange, in accordance with an equal access scheme.
- (b) The Directors may impose such terms and conditions which are not inconsistent with the Share Purchase Mandate, the Listing Manual and the Companies Act (Cap. 50) (the “**Act**”) as they consider fit in the interests of the Company in connection with or in relation to any equal access scheme or schemes. An Off-Market Purchase effected in accordance with an equal access scheme must, satisfy all the following conditions:
 - (i) offers under the scheme shall be made to every person who holds Shares to purchase or acquire the same percentage of their Shares;
 - (ii) all of the abovementioned persons shall be given a reasonable opportunity to accept the offers made to them; and
 - (iii) the terms of all the offers shall be the same, except that there shall be disregarded (1) differences in consideration attributable to the fact that offers may relate to Shares with different accrued dividend entitlements; (2) differences in consideration attributable to the fact that the offers relate to Shares with different amounts remaining unpaid (if applicable);

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and (3) differences in the offers introduced solely to ensure that each person is left with a whole number of Shares.

- (c) In addition, the Listing Manual provides that, in making an Off-Market Purchase in accordance with an equal access scheme as defined in Section 76C of the Act, the Company must issue an offer document to all Shareholders containing at least the following information:
- (i) the terms and conditions of the offer;
 - (ii) the period and procedures for acceptances;
 - (iii) the reasons for the proposed Share Purchase;
 - (iv) the consequences, if any, of the Share Purchase that will arise under the Singapore Code on Take-overs and Mergers (the “**Take-over Code**”) or other applicable take-over rules;
 - (v) whether the Share Purchase, if made, could affect the listing of Shares on the SGX-ST;
 - (vi) details of any Share Purchase made by the Company in the previous twelve months (whether On-Market Purchase or Off-Market Purchase), giving the total number of Shares purchased or acquired, the purchase price per Share or the highest and lowest prices paid for such Share Purchase, where relevant, and the total consideration paid for such Share Purchase; and
 - (vii) whether the Shares purchased by the Company will be cancelled or kept as treasury shares.

2.3.4 Maximum Purchase Price

The purchase price (excluding brokerage, stamp duties, commission, applicable goods and services tax and other related expenses) to be paid for a Share will be determined by the Directors or a committee of Directors that may be constituted for the purposes of effecting Share Purchase by the Company. However, the purchase price to be paid for the Shares pursuant to the Share Purchase Mandate must not exceed:

- (a) in the case of an On-Market Purchase, 105% of the Average Closing Price (as defined below) of the Shares; and
- (b) in the case of an Off-Market Purchase, 110% of the Average Closing Price of the Shares,

(the “**Maximum Price**”) in either case, excluding related expenses of the Share Purchase.

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For the above purposes:

“Average Closing Price” means the average of the last dealt prices (excluding any transaction that the SGX-ST requires to be excluded for this purpose) of a Share for the five consecutive Market Days on which the Shares are transacted on the SGX-ST immediately preceding the date of the On-Market Purchase by the Company or the date of the making of the offer pursuant to the Off-Market Purchase, as the case may be, and deemed to be adjusted, in accordance with the listing rules of the SGX-ST, for any corporate action that occurs after the relevant five-day period; and

“date of the making of the offer” means the date on which the Company announces its intention to make an offer for an Off-Market Purchase, stating therein the purchase price (which shall not be more than the Maximum Price for an Off-Market Purchase calculated on the foregoing basis) for each Share and the relevant terms of the equal access scheme for effecting the Off-Market Purchase.

- 2.4 Source of Funds.** The Company may only apply funds for the Share Purchases as provided in the Constitution and in accordance with the applicable laws in Singapore. The Company may not purchase its Shares for a consideration other than in cash or, in the case of an On-Market Purchase, for settlement otherwise than in accordance with the trading rules of the SGX-ST.

The Company intends to use its internal sources of funds or external borrowings or a combination of both to finance its Share Purchase. In making a Share Purchase, the Directors will principally consider the availability of internal resources. The Directors will only make Share Purchase in circumstances which they believe will not result in any material adverse effect to the financial position of the Company or the Group.

- 2.5 Status of Purchased Shares.** Under Section 76B of the Act, Shares purchased or acquired by the Company are deemed cancelled immediately on purchase or acquisition (and all rights and privileges attached to those Shares will expire on such cancellation), unless such Shares are held by the Company as treasury shares. All Shares purchased by the Company, unless held as treasury shares, will be automatically delisted by the SGX-ST, and (where applicable) all certificates in respect thereof will be cancelled and destroyed by the Company as soon as reasonably practicable following the settlement of any such purchase. The total number of issued Shares will be diminished by the number of Shares purchased or acquired by the Company that are cancelled and not held as treasury shares.

- 2.6 Treasury Shares.** Under the Act, Shares purchased or acquired by the Company may be held or dealt with as treasury shares. Some of the provisions on treasury shares under the Act are summarised below:

2.6.1 *Maximum Holdings*

The number of Shares that may be held as treasury shares cannot at any time exceed 10% of the total number of issued Shares.

2.6.2 *Voting and Other Rights*

The Company cannot exercise any right in respect of treasury shares. In particular, the Company cannot exercise any right to attend or vote at meetings and for the

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purposes of the Act, the Company shall be treated as having no right to vote in respect of the treasury shares and the treasury shares shall be treated as having no voting rights.

In addition, no dividend may be paid, and no other distribution of the Company's assets may be made to the Company in respect of treasury shares. However, the allotment of Shares as fully paid bonus shares in respect of treasury shares is allowed. Also, a subdivision or consolidation of any treasury share into treasury shares of a greater or smaller number, as the case may be, is allowed so long as the total value of the treasury shares after the subdivision or consolidation is the same as before the subdivision or consolidation, as the case may be.

2.6.3 Disposal and Cancellation

Where Shares purchased or acquired by the Company are held as treasury shares, the Company may at any time:

- (a) sell the treasury shares (or any of them) for cash;
- (b) transfer the treasury shares (or any of them) for the purposes of or pursuant to any share scheme, whether for the Company's employees, directors or other persons;
- (c) transfer the treasury shares (or any of them) as consideration for the acquisition of shares in or assets of another company or assets of a person;
- (d) cancel the treasury shares (or any of them); or
- (e) sell, transfer or otherwise use the treasury shares for such other purposes as may be prescribed by the Minister for Finance.

In addition, under the Listing Manual, an immediate announcement must be made of any sale, transfer, cancellation and/or use of treasury shares. Such announcement must include details such as the date of the sale, transfer, cancellation and/or use of such treasury shares, the purpose of such sale, transfer, cancellation and/or use of such treasury shares, the number of treasury shares which have been sold, transferred, cancelled and/or used, the number of treasury shares before and after such sale, transfer, cancellation and/or use, the percentage of the number of treasury shares against the total number of issued Shares (of the same class as the treasury shares) which are listed before and after such sale, transfer, cancellation and/or use, and the value of the treasury shares if they are used for a sale or transfer, or cancelled.

2.7 Financial Effects. The financial effects on the Group and the Company arising from the purchases or acquisitions of Shares which may be made pursuant to the Share Purchase Mandate will depend on, *inter alia*, the aggregate number of Shares purchased or acquired, the source of funds out of which the Company may use to pay the purchase price, the purchase price paid for such Shares and the amount (if any) borrowed by the Company to fund the Share Purchase and whether the Shares purchased or acquired are cancelled or held as treasury shares.

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The Company's total number of issued Shares will be diminished by the aggregate number of Shares purchased by the Company and which are cancelled. The NTA of the Group will be reduced by the aggregate purchase price paid by the Company for the purchased Shares.

Under the Act, Share Purchases by the Company may be made out of the Company's profits and/or capital so long as the Company is solvent. Where the consideration paid by the Company for the Share Purchase is made out of profits, such consideration (including brokerage, commission, goods and services tax and other related expenses) will correspondingly reduce the amount of profits available for the distribution of cash dividends by the Company. Where the consideration paid by the Company for the Share Purchase is made out of capital, the amount of profits available for the distribution of cash dividends by the Company will not be reduced.

The Directors do not propose to exercise the Share Purchase Mandate to such an extent that it would have a material adverse effect on the working capital requirements of the Group. Share Purchase will only be effected after considering relevant factors such as working capital requirement, availability of financial resources, expansion and investment plans of the Group and prevailing market conditions. The Share Purchase Mandate will be exercised with a view to enhancing the EPS and/or the NTA value per Share.

For illustrative purposes only, the financial effects of the Share Purchase Mandate on the Group and the Company as set out below are based on the following assumptions:

- (a) that the Share Purchase comprised 118,699,278 Shares, representing the maximum 10% limit allowed under the Share Purchase Mandate of 1,186,992,780 Shares in issue as at the Latest Practicable Date and assuming no further Shares were issued on or prior to the AGM;
- (b) that the Share Purchase took place at the beginning of the financial year on 1 January 2017 and the Shares purchased were (A) held as treasury shares; or (B) cancelled;
- (c) that such Share Purchase was made wholly out of profits and financed solely by either internal resources of fund or external borrowings, as the case may be. If such Share Purchase was financed by external borrowings only, the estimated interest rate payable would be 5% per annum;
- (d) that, in the case of On-Market Purchases, assuming the Company purchases or acquires 118,699,278 Shares, the maximum amount of funds required for such Share Purchase (excluding brokerage, commission, goods and services tax and other related expenses) based on the Maximum Price of S\$0.47145 for one Share (being the price equivalent to 105% of the Average Closing Price of the Shares at S\$0.44900 for the five consecutive Market Days on which the Shares were traded on the SGX-ST immediately preceding the Latest Practicable Date) would amount to approximately S\$55,961,000;
- (e) that, in the case of Off-Market Purchases, assuming the Company purchases or acquires 118,699,278 Shares, the maximum amount of funds required for such Share Purchase (excluding brokerage, commission, goods and services tax and other related expenses) based on the Maximum Price of S\$0.49390 for one Share (being the price equivalent to 110% of the Average Closing Price of the Shares at S\$0.44900 for

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the five consecutive Market Days on which the Shares were traded on the SGX-ST immediately preceding the Latest Practicable Date) would amount to approximately S\$58,626,000; and

- (f) that, at the Company level, existing cash resource is to be used up before the inter-company or external borrowings, as the case may be, are activated.

Pro-forma financial effects on the Group and the Company as at 31 December 2017

For illustrative purposes, the pro forma financial effects of the Share Purchase Mandate on the latest audited consolidated financial information of the Group and the Company for the financial year ended 31 December 2017 (“FY2017”) based on various scenarios are set out below:

Scenario 1

Assuming On-Market Purchase is made entirely out of profits, financed solely by either internal resources or external borrowings (as the case may be) and:

1(A) the purchased Shares are held as treasury shares

	Group			Company		
	Before Share Purchase	After Share Purchase		Before Share Purchase	After Share Purchase	
		Internal resources	External borrowings		Internal resources	External borrowings
	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000
As at 31 December 2017						
Share capital	172,514	172,514	172,514	172,514	172,514	172,514
Revenue reserve	563,463	563,463	560,665	319,787	319,787	316,989
Other reserves	249,672	249,672	249,672	101,264	101,264	101,264
Treasury shares	-	(55,961)	(55,961)	-	(55,961)	(55,961)
Equity attributable to Shareholders of the Company	985,649	929,688	926,890	593,565	537,604	534,806
Non-controlling interests	10,628	10,628	10,628	-	-	-
Total equity	996,277	940,316	937,518	593,565	537,604	534,806
Cash and bank balances	216,843	160,882	214,045	88,737	32,776	85,939
Total borrowings	1,458,120	1,458,120	1,514,081	228,364	228,364	284,325
Current assets	501,884	445,923	499,086	455,750	399,789	452,952
Current liabilities ⁽¹⁾	414,470	414,470	414,470	329,966	329,966	329,966
NTA ⁽²⁾	985,649	929,688	926,890	593,565	537,604	534,806
Profit attributable to Shareholders of the Company ⁽³⁾	62,734	62,734	59,936	16,105	16,105	13,307
Number of issued Shares ('000)	1,186,993	1,068,294	1,068,294	1,186,993	1,068,294	1,068,294
Weighted average number of issued Shares ('000)	1,185,048	1,066,348	1,066,348	1,185,048	1,066,348	1,066,348
Financial Ratios						
NTA ⁽²⁾ per share (cents)	83.0	87.0	86.8	50.0	50.3	50.1
EPS ⁽³⁾⁽⁴⁾ (cents)	5.3	5.9	5.6	1.4	1.5	1.2
Gross gearing ⁽⁵⁾ (times)	1.46	1.55	1.61	0.38	0.42	0.53
Net gearing ⁽⁵⁾ (times)	1.25	1.38	1.39	0.24	0.36	0.37
Current ratio ⁽⁶⁾ (times)	1.21	1.08	1.20	1.38	1.21	1.37
ROE ⁽⁷⁾ (%)	6.6	6.8	6.5	2.7	2.9	2.4

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1(B) the purchased Shares are cancelled

	Group			Company		
	Before Share Purchase	After Share Purchase		Before Share Purchase	After Share Purchase	
		Internal resources	External borrowings		Internal resources	External borrowings
	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000
As at 31 December 2017						
Share capital	172,514	172,514	172,514	172,514	172,514	172,514
Revenue reserve	563,463	507,502	504,704	319,787	263,826	261,028
Other reserves	249,672	249,672	249,672	101,264	101,264	101,264
Treasury shares	-	-	-	-	-	-
Equity attributable to Shareholders of the Company	985,649	929,688	926,890	593,565	537,604	534,806
Non-controlling interests	10,628	10,628	10,628	-	-	-
Total equity	996,277	940,316	937,518	593,565	537,604	534,806
Cash and bank balances	216,843	160,882	214,045	88,737	32,776	85,939
Total borrowings	1,458,120	1,458,120	1,514,081	228,364	228,364	284,325
Current assets	501,884	445,923	499,086	455,750	399,789	452,952
Current liabilities ⁽¹⁾	414,470	414,470	414,470	329,966	329,966	329,966
NTA ⁽²⁾	985,649	929,688	926,890	593,565	537,604	534,806
Profit attributable to Shareholders of the Company ⁽³⁾	62,734	62,734	59,936	16,105	16,105	13,307
Number of issued Shares ('000)	1,186,993	1,068,294	1,068,294	1,186,993	1,068,294	1,068,294
Weighted average number of issued Shares ('000)	1,185,048	1,066,348	1,066,348	1,185,048	1,066,348	1,066,348
Financial Ratios						
NTA ⁽²⁾ per share (cents)	83.0	87.0	86.8	50.0	50.3	50.1
EPS ⁽³⁾⁽⁴⁾ (cents)	5.3	5.9	5.6	1.4	1.5	1.2
Gross gearing ⁽⁵⁾ (times)	1.46	1.55	1.61	0.38	0.42	0.53
Net gearing ⁽⁵⁾ (times)	1.25	1.38	1.39	0.24	0.36	0.37
Current ratio ⁽⁶⁾ (times)	1.21	1.08	1.20	1.38	1.21	1.37
ROE ⁽⁷⁾ (%)	6.6	6.8	6.5	2.7	2.9	2.4

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Scenario 2

Assuming Off-Market Purchase is made entirely out of profits, financed solely by either internal resources or external borrowings (as the case may be) and:

2(A) the purchased Shares are held as treasury shares

	Group			Company		
	Before Share Purchase	After Share Purchase		Before Share Purchase	After Share Purchase	
		Internal resources	External borrowings		Internal resources	External borrowings
	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000
As at 31 December 2017						
Share capital	172,514	172,514	172,514	172,514	172,514	172,514
Revenue reserve	563,463	563,463	560,532	319,787	319,787	316,856
Other reserves	249,672	249,672	249,672	101,264	101,264	101,264
Treasury shares	–	(58,626)	(58,626)	–	(58,626)	(58,626)
Equity attributable to Shareholders of the Company	985,649	927,023	924,092	593,565	534,939	532,008
Non-controlling interests	10,628	10,628	10,628	–	–	–
Total equity	996,277	937,651	934,720	593,565	534,939	532,008
Cash and bank balances	216,843	158,217	213,912	88,737	30,111	85,806
Total borrowings	1,458,120	1,458,120	1,516,746	228,364	228,364	286,990
Current assets	501,884	443,258	498,953	455,750	397,124	452,819
Current liabilities ⁽¹⁾	414,470	414,470	414,470	329,966	329,966	329,966
NTA ⁽²⁾	985,649	927,023	924,092	593,565	534,939	532,008
Profit attributable to Shareholders of the Company ⁽³⁾	62,734	62,734	59,803	16,105	16,105	13,174
Number of issued Shares ('000)	1,186,993	1,068,294	1,068,294	1,186,993	1,068,294	1,068,294
Weighted average number of issued Shares ('000)	1,185,048	1,066,348	1,066,348	1,185,048	1,066,348	1,066,348
Financial Ratios						
NTA ⁽²⁾ per share (cents)	83.0	86.8	86.5	50.0	50.1	49.8
EPS ⁽³⁾⁽⁴⁾ (cents)	5.3	5.9	5.6	1.4	1.5	1.2
Gross gearing ⁽⁵⁾ (times)	1.46	1.56	1.62	0.38	0.43	0.54
Net gearing ⁽⁵⁾ (times)	1.25	1.39	1.39	0.24	0.37	0.38
Current ratio ⁽⁶⁾ (times)	1.21	1.07	1.20	1.38	1.20	1.37
ROE ⁽⁷⁾ (%)	6.6	6.8	6.5	2.7	2.9	2.4

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2(B) the purchased Shares are cancelled

	Group			Company		
	Before Share Purchase	After Share Purchase		Before Share Purchase	After Share Purchase	
		Internal resources	External borrowings		Internal resources	External borrowings
	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000
As at 31 December 2017						
Share capital	172,514	172,514	172,514	172,514	172,514	172,514
Revenue reserve	563,463	504,837	501,906	319,787	261,161	258,230
Other reserves	249,672	249,672	249,672	101,264	101,264	101,264
Treasury shares	-	-	-	-	-	-
Equity attributable to Shareholders of the Company	985,649	927,023	924,092	593,565	534,939	532,008
Non-controlling interests	10,628	10,628	10,628	-	-	-
Total equity	996,277	937,651	934,720	593,565	534,939	532,008
Cash and bank balances	216,843	158,217	213,912	88,737	30,111	85,806
Total borrowings	1,458,120	1,458,120	1,516,746	228,364	228,364	286,990
Current assets	501,884	443,258	498,953	455,750	397,124	452,819
Current liabilities ⁽¹⁾	414,470	414,470	414,470	329,966	329,966	329,966
NTA ⁽²⁾	985,649	927,023	924,092	593,565	534,939	532,008
Profit attributable to Shareholders of the Company ⁽³⁾	62,734	62,734	59,803	16,105	16,105	13,174
Number of issued Shares ('000)	1,186,993	1,068,294	1,068,294	1,186,993	1,068,294	1,068,294
Weighted average number of issued Shares ('000)	1,185,048	1,066,348	1,066,348	1,185,048	1,066,348	1,066,348

Financial Ratios

NTA ⁽²⁾ per share (cents)	83.0	86.8	86.5	50.0	50.1	49.8
EPS ⁽³⁾⁽⁴⁾ (cents)	5.3	5.9	5.6	1.4	1.5	1.2
Gross gearing ⁽⁵⁾ (times)	1.46	1.56	1.62	0.38	0.43	0.54
Net gearing ⁽⁵⁾ (times)	1.25	1.39	1.39	0.24	0.37	0.38
Current ratio ⁽⁶⁾ (times)	1.21	1.07	1.20	1.38	1.20	1.37
ROE ⁽⁷⁾ (%)	6.6	6.8	6.5	2.7	2.9	2.4

Notes to the above tables:

- (1) External borrowings used for the Share Purchase are not included in current liabilities as the borrowings used are assumed to pertain to long term liabilities.
- (2) NTA equals to total equity less non-controlling interests. NTA per Share is calculated based on NTA divided by number of Shares issued excluding treasury shares at year end.
- (3) Profit attributable to Shareholders and EPS after the Share Purchase using solely external borrowings have been adjusted by the estimated interest expense to be charged during the year.
- (4) EPS is calculated based on the profit attributable to Shareholders and weighted average number of Shares issued excluding treasury shares during the year.
- (5) Gross gearing is defined as total borrowings divided by total equity. Net gearing is defined as total borrowings (net of cash held) divided by total equity.
- (6) Current ratio equals to current assets divided by current liabilities.
- (7) ROE means the profit attributable to Shareholders over average equity attributable to Shareholders of the Company during the year.

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Shareholders should note that the pro forma financial effects set out above are solely for illustration purposes and are based on the assumptions set out in paragraph 2.7 above. In particular, it is important to note that the above pro forma financial analysis is based on the Group's and the Company's historical numbers for FY2017, and does not necessarily represent the Group's and the Company's future financial performance.

The Company will take into account both financial and non-financial factors (for example, share market conditions and the performance of the Shares) in assessing the relative impact of a Share Purchase before execution. It should be noted that the Company may not necessarily purchase or acquire or be able to purchase or acquire the issued Shares pursuant to the Share Purchase Mandate to the full extent mandated. In addition, the Company may cancel all or part of the Shares purchased or may hold all or part of the Shares purchased as treasury shares.

2.8 Taxation. Shareholders who are in doubt as to their respective tax positions or any tax implications of the Share Purchase Mandate, or who may be subject to tax whether in or outside Singapore, should consult their own professional advisers.

2.9 Reporting Requirements. The Listing Manual specifies that a listed company shall report all Share Purchases to the SGX-ST not later than 9.00 a.m.:

- (a) in the case of an On-Market Purchase, on the Market Day following the day on which the On-Market Purchase was made; and
- (b) in the case of an Off-Market Purchase under an equal access scheme, on the second Market Day after the close of acceptance of the offer for the Share Purchase.

The notification to the SGX-ST (which must be in the form prescribed by Appendix 8.3.1 to the Listing Manual) of such Share Purchases shall include, *inter alia*, details of the date of the purchase, the total number of Shares purchased, the number of Shares cancelled, the number of Shares held as treasury shares, the purchase price per Share or the highest and lowest prices paid for such Shares, as applicable, the total consideration (including stamp duties and clearing charges, etc) paid or payable for the Shares, the number of Shares purchased as at the date of announcement (on a cumulative basis), the number of issued Shares excluding treasury shares and the number of treasury shares held after the purchase.

Within thirty days of the passing of a Shareholders' resolution to approve or renew the Share Purchase Mandate, the Company shall lodge a copy of such resolution with the Registrar of Companies appointed under the Act (the "**Registrar**").

The Directors shall lodge with the Registrar a notice of Share Purchase in the prescribed form within thirty days of any Share Purchase. Such notification shall include the date of the purchases or acquisitions, the number of Shares purchased or acquired by the Company, the number of Shares cancelled, the number of purchased Shares held as treasury shares, the Company's issued share capital before and after the Share Purchase, the amount of consideration paid by the Company for the Share Purchase, whether the Shares were purchased or acquired out of the profits or the capital of the Company and such other particulars as may be required in the prescribed form.

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Within thirty days of the cancellation or disposal of treasury shares in accordance with the Act, the Directors shall lodge with the Registrar a prescribed notice of the cancellation or disposal of treasury shares with such particulars as may be required in the prescribed form, together with payment of the prescribed fee.

2.10 No Purchases During Price Sensitive Developments. While the Listing Manual does not expressly prohibit any purchase of shares by a listed company during any particular time or times, the Company will not undertake any Share Purchase at any time after a price sensitive development has occurred or has been the subject of a consideration and/or decision of the Directors until the price sensitive information has been publicly announced. In particular, the Company will not purchase or acquire any Shares during the period commencing two weeks immediately preceding the announcement of the Company's financial statements for each of the first three quarters of the financial year, and one month immediately preceding the announcement of the Company's full year financial statements, as the case may be, and ending on the date of announcement of the relevant results.

2.11 Listing Status on the SGX-ST. Rule 723 of the Listing Manual requires a listed company to ensure that at least 10% of any class of its listed securities (excluding treasury shares, preference shares and convertible equity securities) must be held by the public at all times. The "public", as defined under the Listing Manual, are persons other than the directors, chief executive officer, substantial shareholders or controlling shareholders of the Company or its subsidiaries, as well as the associates of such persons.

Based on the Register of Directors' Shareholdings maintained by the Company and its subsidiaries, the Register of Substantial Shareholders maintained by the Company and information received by the Company, as at the Latest Practicable Date, approximately 486,869,051 Shares, representing 41.02% of the total number of issued Shares (excluding treasury shares) are in the hands of the public. No Shares were held by the Company as treasury shares as at the Latest Practicable Date. Assuming that the Company purchases Shares of up to the full 10% limit pursuant to the proposed Share Purchase Mandate on the Latest Practicable Date, the number of Shares in the hands of the public would be reduced to 368,169,773 Shares, representing 34.46% of the reduced total number of issued Shares. Accordingly, the Company is of the view that there is a sufficient number of issued Shares held in the hands of the public which would permit the Company to undertake purchases or acquisitions of its issued Shares up to the full 10% limit pursuant to the Share Purchase Mandate without affecting the listing status of the Shares on the SGX-ST, and that the number of Shares remaining in the hands of the public will not fall to such a level as to cause market illiquidity. While the Share Purchase Mandate would authorise Share Purchases up to a maximum limit of 10%, Shareholders should note that Share Purchase may not be carried out up to the full 10% limit as authorised, or at all.

In undertaking any Share Purchase, the Directors will use their best efforts to ensure that, notwithstanding such Share Purchase, a sufficient float held by the public will be maintained so that the Share Purchase will not adversely affect the listing status of the Shares on the SGX-ST, cause market illiquidity or adversely affect the orderly trading of the Shares.

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2.12 Take-over Implications. Appendix 2 of the Take-over Code contains the Share Buy-Back Guidance Note. The take-over implications arising from any Share Purchase are set out below:

2.12.1 *Obligation to Make a Take-over Offer*

If, as a result of any Share Purchase, the proportionate interest in the voting capital of the Company of a Shareholder and persons acting in concert with him increases, such increase will be treated as an acquisition for the purposes of Rule 14 of the Take-over Code. Consequently, depending on the number of Shares purchased by the Company and the Company's total number of issued Shares at that time, a Shareholder or a group of Shareholders acting in concert with a Director could obtain or consolidate effective control of the Company and become obliged to make an offer under Rule 14 of the Take-over Code.

2.12.2 *Persons Acting in Concert*

Under the Take-over Code, "persons acting in concert" or "concert parties" comprise individuals or companies who, pursuant to an agreement or understanding (whether formal or informal), co-operate, through the acquisition by any of them of shares in a company to obtain or consolidate effective control of that company.

Unless the contrary is established, the Take-over Code presumes, *inter alia*, the following individuals and companies to be persons acting in concert with each other:

- (a) the following companies:
 - (i) a company;
 - (ii) the parent company of (i);
 - (iii) the subsidiaries of (i);
 - (iv) the fellow subsidiaries of (i);
 - (v) the associated companies of any of (i), (ii), (iii) or (iv);
 - (vi) companies whose associated companies include any of (i), (ii), (iii), (iv) or (v); and
 - (vii) any person who has provided financial assistance (other than a bank in the ordinary course of business) to any of the companies referred to above for the purchase of voting rights; and

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- (b) a company with any of its directors (together with their close relatives, related trusts as well as companies controlled by any of the directors, their close relatives and related trusts).

For this purpose, ownership or control of at least 20% but not more than 50% of the voting rights of a company will be regarded as the test of associated company status.

The circumstances under which Shareholders (including Directors) and persons acting in concert with them respectively will incur an obligation to make a take-over offer under Rule 14 of the Take-over Code after a Share Purchase are set out in Rule 14 and Appendix 2 of the Take-over Code.

2.12.3 Effect of Rule 14 and Appendix 2 of the Take-over Code

In general terms, the effect of Rule 14 and Appendix 2 of the Take-over Code is that, unless exempted, Directors and persons acting in concert with them will incur an obligation to make a take-over offer under Rule 14 of the Take-over Code if, as a result of the Company purchasing or acquiring its Shares, the voting rights of such Directors and their concert parties would increase to 30% or more, or in the event that such Directors and their concert parties hold between 30% and 50% of the Company's voting rights, if the voting rights of such Directors and their concert parties would increase by more than 1% in any period of six months. In calculating the percentages of voting rights of such Directors and their concert parties, treasury shares shall be excluded.

Under Appendix 2 of the Take-over Code, a Shareholder not acting in concert with the Directors will not be required to make a take-over offer under Rule 14 of the Take-over Code if, as a result of the Company purchasing or acquiring its Shares, the voting rights of such Shareholder would increase to 30% or more, or, if such Shareholder holds between 30% and 50% of the Company's voting rights, the voting rights of such Shareholder would increase by more than 1% in any period of six months. Such Shareholder need not abstain from voting in respect of the resolution authorising the Share Purchase Mandate.

As at the Latest Practicable Date, Mr William Nursalim alias William Liem, who is a Director and deemed to be a substantial shareholder of the Company by virtue of his interests in Nuri Holdings (S) Pte Ltd (together with its concert parties) and the brother of Ms Michelle Liem Mei Fung; Ms Michelle Liem Mei Fung, who is a non-executive Director and deemed to be a substantial shareholder of the Company by virtue of her interests in Nuri Holdings (S) Pte Ltd (together with its concert parties); and her spouse, Mr David Lee Kay Tuan, a non-executive Director of the Company (together, the "**Relevant Directors**") and their concert parties have an aggregate interest (direct and deemed) in approximately 629,064,529 Shares, representing approximately 53% of the issued Shares. Save for Mr William Nursalim alias William Liem, Ms Michelle Liem Mei Fung and Mr David Lee Kay Tuan, none of the Directors are directors of Nuri Holdings (S) Pte Ltd or parties acting in concert with Nuri Holdings (S) Pte Ltd.

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Since the shareholding interests of the Relevant Directors as at the Latest Practicable Date have exceeded 50% (prior to the purchase by the Company of 10% of the issued Shares pursuant to the Share Purchase Mandate), none of the Relevant Directors would become obliged to make a take-over offer for the Company under Rule 14 of the Take-over Code as a result of the Share Purchase by the Company of up to the maximum limit of 10% of its issued Shares as at the Latest Practicable Date.

Save as disclosed above, the Directors are not aware of any facts or factors which suggest or imply that any particular persons and/or Shareholders are, or may be regarded as, parties acting in concert such that their respective interests in the Shares should or ought to be consolidated, and consequences under the Take-over Code would ensue as a result of a Share Purchase.

Shareholders and their concert parties will be subject to the provisions of Rule 14 of the Take-over Code if they acquire any Shares after the Company's Share Purchase(s). For the purpose of the Take-over Code, an increase in the percentage of voting rights as a result of the Share Purchase will be taken into account in determining whether a Shareholder and persons acting in concert with him have increased their voting rights by more than 1% in any period of six months.

If the Company decides to cease the purchase of Shares before it has purchased in full such number of Shares authorised by its Shareholders at the latest annual general meeting, the Company will promptly inform its Shareholders of such cessation. This will assist Shareholders to determine if they can buy any more Shares without incurring an obligation under Rule 14 of the Take-over Code.

Shareholders are advised to consult the Securities Industry Council and/or other relevant authorities and/or their professional advisers at the earliest opportunity as to whether an obligation to make a take-over offer under the Take-over Code would arise by reason of any Share Purchase by the Company.

2.13 Details of Share Purchase in the Last Twelve Months

As at the Latest Practicable Date, the Company had purchased or acquired an aggregate of 50,000 Shares by way of On-Market Purchases pursuant to the renewal of Share Purchase Mandate approved by Shareholders at the 2017 AGM. The price paid was S\$0.465 per Share and the total consideration paid for the purchases was S\$23,250 excluding commission, brokerage and goods and services tax.

As at the Latest Practicable Date, the 50,000 Shares purchased or acquired by the Company were cancelled.

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3. DIRECTORS' AND SUBSTANTIAL SHAREHOLDERS' INTERESTS

3.1 Directors' Interests. The interests of the Directors in the Shares, as extracted from the Register of Directors' Shareholdings, as at the Latest Practicable Date, are set out below:

Name	Direct interest		Deemed interest	
	No. of Shares	% ⁽¹⁾	No. of Shares	% ⁽¹⁾
Ong Beng Kheong	2,200	0.0002	–	–
Michelle Liem Mei Fung	–	–	546,383,829 ⁽²⁾	46.0309
William Nursalim alias William Liem	–	–	546,383,829 ⁽²⁾	46.0309
David Lee Kay Tuan	250,000	0.0211	–	–

Notes:

(1) As a percentage of the total number of issued Shares as at the Latest Practicable Date, comprising 1,186,992,780 Shares.

(2) By virtue of interest in Nuri Holdings (S) Pte Ltd.

3.2 Substantial Shareholders' Interests. The interests of the substantial shareholders in the Shares, as extracted from the Register of Substantial Shareholders, as at the Latest Practicable Date, are set out below:

Name	Direct Interest		Deemed Interest		Total Interest	
	No. of Shares	% ⁽¹⁾	No. of Shares	% ⁽¹⁾	No. of Shares	% ⁽¹⁾
Nuri Holdings (S) Pte Ltd	546,383,829	46.0309	–	–	546,383,829	46.0309
Michelle Liem Mei Fung	–	–	546,383,829 ⁽²⁾	46.0309	546,383,829	46.0309
William Nursalim alias William Liem	–	–	546,383,829 ⁽²⁾	46.0309	546,383,829	46.0309
Dr Tan Enk Ee	–	–	546,383,829 ⁽²⁾	46.0309	546,383,829	46.0309
Lim Tek Siong	55,326,150	4.6610	27,104,550 ⁽³⁾	2.2835	82,430,700	6.9445
Go Giok Lian	27,104,550	2.2835	55,326,150 ⁽⁴⁾	4.6610	82,430,700	6.9445
Koh Wee Meng	69,457,000	5.8515	1,600,000 ⁽⁵⁾	0.1348	71,057,000	5.9863

Notes:

(1) As a percentage of the total number of issued Shares as at the Latest Practicable Date, comprising 1,186,992,780 Shares.

(2) By virtue of interest in Nuri Holdings (S) Pte Ltd.

(3) Mr Lim Tek Siong, spouse of Mdm Go Giok Lian, is deemed to be interested in Mdm Go Giok Lian's direct interest of 2.2835 per cent.

(4) Mdm Go Giok Lian, spouse of Mr Lim Tek Siong, is deemed to be interested in Mr Lim Tek Siong's direct interest of 4.6610 per cent.

(5) Mr Koh Wee Meng, spouse of Mdm Lim Wan Looi, is deemed to be interested in Mdm Lim Wan Looi's direct interest of 0.1348 per cent.

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4. DIRECTORS' RECOMMENDATION

The Directors, after having considered the rationale for the proposed renewal of the Share Purchase Mandate, are of the opinion that the same is in the interests of the Company. Accordingly, the Directors recommend that Shareholders vote in favour of the Resolution No. 10, being the Ordinary Resolution relating to the proposed renewal of the Share Purchase Mandate, to be proposed at the 2018 AGM.

5. DOCUMENTS AVAILABLE FOR INSPECTION

The following documents are available for inspection at the registered office of the Company during normal business hours on any weekday from the date of this Letter up to and including the date of the 2018 AGM:

5.1 the annual report of the Company containing the audited financial statements of the Group and the Company for FY2017; and

5.2 the Constitution of the Company.

6. DIRECTORS' RESPONSIBILITY STATEMENT

The Directors collectively and individually accept full responsibility for the accuracy of the information given in this Letter and confirm after making all reasonable enquiries that, to the best of their knowledge and belief, this Letter constitutes full and true disclosure of all material facts about the Proposal, the Company and its subsidiaries which are relevant to the Proposal, and the Directors are not aware of any facts the omission of which would make any statement in this Letter misleading.

Where information in this Letter has been extracted from published or otherwise publicly available sources or obtained from a named source, the sole responsibility of the Directors has been to ensure that such information has been accurately and correctly extracted from those sources and/or reproduced in this Letter in its proper form and context.

For and on behalf of the
Board of Directors
Tuan Sing Holdings Limited

Ong Beng Kheong
Chairman